

Message Text

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ACTION COME-00

INFO OCT-01 AF-10 ADP-00 EB-11 INT-08 CIAE-00 INR-10

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FM AMCONSUL IBADAN
TO SECSTATE WASHDC 1571
INFO AMEMBASSY LAGOS

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STATE FOR COMMERCE

E.O. 11652: N/A

TAGS: BEXP OGEN

SUBJ: TRADE OPPORTUNITY (ODUTOLA NIGERIAN INDUSTRIES LTD.)

REF: WTDR DATED OCTOBER, 1971

1. CHIEF CONSULTANT ENGINEER FOR ODUTOLA NIGERIAN INDUSTRIES LTD., BRIAN KELLY, INFORMED CONSULATE THAT HIS FIRM INTENDS REPLACE TWO OBSOLETE AND COSTLY FUEL OIL PLANT BOILERS OF IBADAN-BASED ODUTOLA TYRESOLES CO. LTD. FIRM IS INVESTIGATING POSSIBILITIES OF MORE ECONOMICAL TIRE DESTRUCTION FURNACE PRESENTLY MANUFACTURED BY LUCAS AMERICAN RECYCLERS LTD., SAN FRANCISCO, CALIFORNIA AND ASSOCIATED COMPANY LUCAS FURNACE DEVELOPMENTS LTD. IN THE U.K.

2. TO THIS END, KELLY SENT LETTERS IN EARLY JULY TO BOTH FIRMS REQUESTING FULL TECHNICAL DESCRIPTION OF TYPES OF FURNACES MANUFACTURED AND COSTS PER SIZE OF EACH, INCLUDING PACKAGING AND SHIPMENT.

3. WHILE SHORT-TERM TRADE GAINS ARE LIMITED, CONSULATE BELIEVES THAT LONG-TERM BENEFITS FROM INCREASED TRADE IN RELATED INDUSTRIAL PROCESSES MAKE IT WORTHWHILE TO FOLLOW-UP ON THIS INQUIRY. ACCORDING TO KELLY, FIRM
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HAS EXPRESSED INTEREST IN EVENTUAL INSTALLATION OF

DESTRUCTIVE DISTILLATION PROCESSES FOR RUBBER WHICH WILL YIELD VALUABLE BY-PRODUCTS SUCH AS SOLID CLEAR, HYDRO-CARBON OIL AND HYDROCARBON GAS RICH IN HYDROGEN. FIRM IS CONVINCED THAT THESE BY-PRODUCTS ARE MARKETABLE IN NIGERIA.

4. ACTION REQUESTED: ENCOURAGEMENT FROM DOC MAY BE INSTRUMENTAL IN ENSUING TIMELY RESPONSE FROM LUCAS AMERICAN RECYCLERS LTD. TO ENQUIRY OF ODUTOLA NIGERIAN INDUSTRIES LTD. ALSO, WOULD APPRECIATE IT IF DOC COULD OBTAIN AND POUCH TO THIS POST ONE OR TWO COPIES OF DESTRUCTIVE DISTILLATION PROCESS REPORT (#7302) OF U.S. BUREAU OF MINES.
RAY

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Message Attributes

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